

**Gian Maria Mallarino**

Principality of Monaco, 18/12/1992

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+39 392-250-0376 | [gm.mallarino@gmail.com](mailto:gm.mallarino@gmail.com) | [www.linkedin.com/in/gmmallarino](http://www.linkedin.com/in/gmmallarino) |[www.gianmariamallarino.owlstown.net](http://www.gianmariamallarino.owlstown.net)**Qualifications*****PhD in Public Policy and Administration*****Bocconi University***Internal committee:* Prof. Valentina Mele, Prof. Mislav Radic, Prof. Marco Percoco**Milan, Italy**

09/20 - current

*Working papers:* Issue Field Evolution – The Case of the Global Carbon Market; The Impact of Green Policies on Local Economic Performance: Evidence from the EU ETS; Global Multi-stakeholder Initiatives: Inclusive Dynamics at the Local*Lecturer and teaching assistant:* Teacher and teaching assistant for undergraduate and graduate levels courses in the disciplines of Government Studies ([\*Management of International Organizations and NGOs\*](#); [\*Management of Government Organizations\*](#), [\*Public Governance\*](#)) and International Relations ([\*Global Scenarios\*](#), [\*Geopolitics\*](#), [\*Geopolitics for Business\*](#))*Additional academic roles:* Elected PhD students representative in the school council (2022-2025), member of the University Faculty Council and the Quality Assurance Committee.***Double Degree in International Relations*****CFAU – China Foreign Affairs University***Master's Degree of Law – Major: International Relations & Chinese studies**Relevant Coursework:* Sino-US Relations and US Diplomacy; China's Foreign Policy towards Neighboring Countries; Diplomacy of Contemporary China; Diplomacy of Contemporary China; China's Economy and External Economic Relations**Beijing, China**

09/17 – 06/18

**LUISS Guido Carli***Master's degree in international relations – Major: Global studies*Final Grade: 110/110 *cum laude**Relevant Coursework:* International Public Policies; Comparative Politics; Global Justice; Global Trade; Comparative Public Law; International Organizations & Human Rights; Comparative History of Political Systems**Rome, Italy**

09/16 – 06/18

***Double Degree in International Business*****Northeastern University, D'Amore-McKim School of Business***Bachelor of Science Degree in International Business & Management***Boston, USA**

09/13 – 05/15

**Università Cattolica del Sacro Cuore***Master's Degree (Level 1) in International Business**Bachelor of Science Degree in Business Administration*

Grade: 103/110

**Piacenza, Italy**

09/11 – 05/15

**Research Interests**

Global carbon policies, carbon markets, partnerships for global challenges, Article 6 Paris Agreement, international organizations, development studies

**Academic Conferences****84th Meeting of the Academy of Management - Innovating for the Future***Presenter - Environmental Policy and Market Dynamics in Sustainability*

Paper: Issue Field Evolution – The Case of the Global Carbon Market

**Chicago, USA**

08/24

**40<sup>th</sup> EGOS Colloquium – Crossroads for Organizations: Time Space & People***Presenter - Can Sustainable Investing be Transformative?*

Paper: Issue Field Evolution – The Case of the Global Carbon Market

**Milan, Italy**

07/24

**ETHOS: The Centre For Responsible Enterprise - Bayes Business School***Presenter - All You Can Ethos Seminars*

Paper: Issue Field Evolution: the case of the Voluntary Carbon Market

**London, UK**

11/23

**62nd ERSA Congress - Urban Challenges and Sustainable Technological Revolution***Presenter - Young Scientists Session, Energy and Ecological Transitions*

Paper: The Impact of Green Policies on Local Economic Performance: Evidence from the EU ETS

**Alicante, Spain**

08/23

**18th IAEE European Conference - The Global Energy Transition Toward Decarbonization***Session Chair & Presenter - The risks and opportunities of carbon pricing*

Paper: The Impact of Green Policies on Local Economic Performance: Evidence from the EU ETS

**Milan, Italy**

07/23

**2023 RSA Annual Conference - Transforming Regions***Presenter at Session 08 - Productivity for Regional Growth and Cohesion*

Paper: The Impact of Green Policies on Local Economic Performance: Evidence from the EU ETS

**Ljubljana, Slovenia**

06/23

**12th European Meeting of the Urban Economics Association***Presenter at Session 5J - Climate Change and Policy*

Paper: The Impact of Green Policies on Local Economic Performance: Evidence from the EU ETS

**Milan, Italy**

07/23

**2023 International PhD Workshop on Sustainable Development - Columbia University***Presenter at Session 1B - Impacts of Climate Change Policies*

Paper: The Impact of Green Policies on Local Economic Performance: Evidence from the EU ETS

**New York, USA**

03/23

**Visiting Periods – Research and Teaching****UNDP West and Central Africa***Visiting Research Fellow*

- Designed and implemented a qualitative case study “Global Multi-stakeholder Initiatives: Inclusive Dynamics at the Local” in collaboration with the Global Fund
- Conducted a one-week field trip in the inner region of Thies to collect data through participant observations and ethnographic analysis
- Designed and conducted over 30 semi-structured qualitative elite interviews in French, for a total of over 50 hours of conversations recorded, translated and coded

**Dakar, Senegal**

09/23 – 12/23

**CIVICA European Week - Ecological Transitions: Cities on the frontline***Academic Tutor – Sciences Po Paris*

- Selected to tutor 80 undergrad students on urban ecology and the role of cities in delivering decarbonization projects and reach sustainability related goals
- Coordinated site visits, workshops and conferences during the event in Paris

**Paris, France**

01/23 – 05/23

**OECD Centre for Entrepreneurship, SMEs, Regions & Cities***Visiting Research Fellow - Policy Analyst*

- Independently drafted a chapter on multilevel governance as part of the project “A territorial approach to SDGs” led by the CFE division on the case study of the province of Bolzano (ITA)
- Supported research activities of senior managers on several case studies within the project “Rethinking Regional Attractiveness”
- Coordinated the activities of the 2023 edition of Winter School for Smart Specialization, led by the OECD Trento Center for Local Development

**Paris, France**

01/23 – 05/23

**Awards & Scholarships****Università Bocconi***PhD in Public Policy and Administration*

- Selected as one of the four recipients of the merit-based fellowship for the 36° cycle of the PhD in Public Policy and Administration

**Milan, Italy**

09/20

**Ambasciata d'Italia a Pechino**

*Graduate Research Program*

- Selected as one of the four participants for research program structured with LUISS University
- Worked under the supervision of Counselor Giovanni Brignone, Deputy Chief of the Commercial and Economic Bureau of the Embassy

**Beijing, China**

01/18 – 06/18

**LUISS University – CFAU**

*Merit-based Double Master's Degree Scholarship*

- Selected as one of the five participants of the double degree program in International Relations jointly offered by LUISS and CFAU

**Italy - China**

2016

**Università Cattolica del Sacro Cuore – Northeastern University**

*Merit-based Double Bachelor's Degree Scholarship*

- Selected as one of the five participants of the double degree program in International Business jointly offered by UNICATT and Northeastern University

**Italy - USA**

2013

**Work Experience**

**STX Group**

*Carbon Markets Researcher & Analyst*

- Researched and analyzed legislative and economic updates of the EU ETS financial market
- Implemented and executed a market analysis and expansion strategy that generated €3,2 million in sales of CO2 emission rights in the ETS market with over 15 new institutional clients

**Amsterdam, NL**

01/19 – 12/19

**Pfromm Negotiation**

*International Negotiation Analyst Intern*

- Created, structured and implemented a behavioral questionnaire to map Sino-European cultural differences in corporate negotiations
- Efficiently analyzed and prepared consulting materials for a business case related to German-Italian post M&A cultural and change management issues

**Beijing, China**

01/18 – 06/18

**International Trade Commission of Peru**

*International Trade Analyst*

- Successfully planned and organized B2B international trade missions to promote business opportunities between American and over 50 Peruvian companies
- Efficiently supported American companies in all inquiries about trade and investment opportunities in the Latin American market

**Los Angeles, USA**

09/15 – 02/16

**Language Skills**

**LANGUAGES**

Italian  
English  
Spanish  
French

**ORAL**

Native (C2)  
Fluent (C2)  
Fluent (C1)  
Fluent (C1)

**WRITTEN**

Native (C2)  
Fluent (C2)  
Advanced (B2)  
Advanced (B2)

**IT Skills:** MS Office: excellent; R Studio, Python, Stata, Latex: intermediate