

Bocconi

MARKETS & EXTERNAL AFFAIRS



Università Commerciale
Luigi Bocconi

Bocconi&Jobs abroad

London, 10 February 2014

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Analysys Mason

Bush House
North West Wing
Aldwych
London WC2B 4PJ
UK

Company web site: www.joinanalysismason.com

Number of employees: over 250

Business field: Consulting

Profile

The world of telecoms, media and technology is in constant flux, transforming economies and changing the way we live. Experts in our business for over 25 years, at Analysys Mason, we help our clients navigate the sector's rapidly shifting landscapes, shaping these markets by providing unrivalled strategic and operational consulting services to governments and organisations worldwide.

Not only has our work supported the growth and development of many of the global leaders within the sector but has helped engender the revolution in communications across emerging economies, improving infrastructure, better access to services, facilitated economic growth and job creation. We have offices in the UK, Europe, Middle East, Asia and Africa.

Opportunities

Consulting Internships x 10 (up to 6 months) multiple intake dates from March 2014. All Locations.

Graduate Associate Consultant x 20, intake August 2014, January 2015. All locations.

ARYZTA Europe

Grange Castle Business Park
Clondalkin
Dublin 22
Ireland

Company web site: www.aryzta.com

Number of employees: 13500

Business field: Bakery manufacturing

Profile

ARYZTA has its headquarters in Zurich, Switzerland, and operations all over the world, from Europe, North and South America, to South East Asia, Australia and New Zealand.

The company was created in 2008 as a result of the merger of IAWS plc and Hiestand AG. ARYZTA's Food offering spans a wide range of baked sweet and savoury goods and includes: Artisan breads, buns and rolls, muffins, frozen cookie dough, laminated dough, donuts, continental pastries, sweet & savoury reception goods and a variety of savoury pizzas and tarts.

The ARYZTA portfolio includes both leading consumers and food-service brands such as Cuisine de France, La Brea Bakery, Hiestand, Coup de Pate, Delice de France and Otis Spunkmeyer – as well as a host of business-to-business channels, which supply products to an array of customers, from global leading Quick Service restaurants to hospitality chains and many more, through our Bakeries and Food Solutions businesses.

Opportunities

ARYZTA in the UK & Ireland, has opportunities across most disciplines for motivated candidates.

Typical areas we regularly hire for include: Finance and Accounting, Supply Chain, Procurement, Research & Development, New Product Development, Operations, Sales & Marketing, Human Resources and Information Communication & Technology.

AXA Investment Managers

7 Newgate Street
London EC1A 7NX
UK

Company web site: www.axa-im.com

Number of employees: 2500 worldwide

Business field: Asset Management

Profile

AXA Investment Managers (AXA IM) is one of the world's leading asset managers, backed by the strength of the AXA Group with assets under management (AUM) of EUR 536 billion as at 30.09.13.

Founded in 1994, AXA IM is an active asset manager fully owned and backed by the AXA Group, a world leader in financial protection. AXA IM's multi-expert business model is composed of single asset class-driven teams of investment experts - AXA Fixed Income, AXA Framlington, AXA Rosenberg, AXA Funds of Hedge Funds, AXA Real Estate, AXA Structured Finance - as well as a Multi Asset Client Solutions team, which focuses on Asset Liability Management, Multi-asset Investments and External Managers. AXA IM provides both local and global investment solutions for a wide variety of clients, ranging from the AXA Group and its insurance companies, to institutional investors - pension funds, insurance companies, corporate, non-profits, family offices and sovereign wealth funds - and distributors - both wholesale and retail.

AXA IM employs more than 2500 employees that represent 79 nationalities and operate in 30 cities across 21 countries in Europe, the Americas, Asia and the Middle East.

Opportunities

We will present internship opportunities, VIE and Junior positions as Real Estate Analyst, Financial Analyst, Portfolio controller, portfolio manager assistant, RFP, Business Product Specialist, Sales and Marketing.

Bloomberg

39-45 City Gate House
Finsbury Square
London EC2A 1PQ
UK

Company web site: makeyourmarketatbloomberg.co.uk

Number of employees: 15000 worldwide

Business field: Finance

Profile

What does it mean to work at Bloomberg? At a company that covers nearly every aspect of an entire world's economic, financial and business activities? It's about becoming part of something as big as your ambitions. This is an energetic place to begin your career, or to propel it forward. If you have a passion to pioneer and to be first, Bloomberg can help you achieve more than you thought possible.

Being a crucial part of important decisions across an entire planet means we're growing: entering new markets, launching new ventures, pushing boundaries. This is an exciting moment for Bloomberg, with major, worldwide opportunities to be seized.

Opportunities

Bloomberg has graduate opportunities in Global Data, Financial Products, Sales and Analytics, Financial Software development and Operations, and hires on going across the year. Bloomberg also offers summer internship opportunities: applications for our summer programs open in November and close at the end of December every year.

CMC Capital

Buchanan House
3 St James's Square
London SW1Y 4JU
UK

Number of employees: 10

Business field: Corporate Finance Advisory

Profile

CMC Capital is a London-based corporate finance boutique, specialising in the provision of Partner-led advice to corporate leaders seeking to maximise the financial potential of their business and to identify, analyse and execute value creation opportunities. CMC Capital was founded by Carlo Calabria (Vice Chairman of Bank of America Merrill Lynch's Global Corporate and Investment Banking Division) and Debora de Favero in 2011. CMC provides services in 3 main areas:

- M&A: providing advice and support to small businesses and multinationals alike, seeking to buy or sell a business, or to create and deliver an exit strategy plan
- Capital Raising: helping companies, particularly in the clean-tech sector, to raise external capital to finance their next phase of expansion
- Strategic Financial Advisory: working with management to accelerate corporate growth, executing strategic portfolio reviews, identifying joint venture and M&A opportunities.

Opportunities

We are looking for bright and motivated interns to join our team. Main responsibilities: Financial modelling, Preparation of Presentations and Information Memoranda, Supporting Industry and Company Research. Requirements: fluency in English, highly numerate and passion for Finance.

CP Consulting

Suite 55
1-6 Dufours Place
London W1F 7SH
UK

Company web site: www.cpconsul.com
Number of employees: less than 5
Business field: Management Consulting

Profile

CP Consulting is a London-based management consultancy and industry research company, focusing on the Insurance sector. In particular we publish research on Insurance Price Comparison which currently covers 12 countries in Europe and Latin America. We engage in challenging projects, we support clients in improving and defining their business strategies and operating models thus we look for people who can help them.

Opportunities

We seek passionate, creative, details oriented, analytical, self-motivated, hard working, happy, positive, flexible candidates willing to succeed and make a mark. Academic achievements and/or good work experience, together with foreign languages' knowledge, ambition and collaborative attitude are also very important to us.

Main responsibilities: plan, execute and delivery management consulting and industry research projects; Assist Director in managing and interacting with clients top executives. Role is based in London. Position is initially for 3 months, with start date in May/June 2014.

eBay

Hotham House 1
Heron Square
Richmond Upon Thames
London TW9 1EJ
UK

Company web site: www.ebayinc.com / www.ebaycareers.com

Number of employees: 20000 worldwide

Business field: e-commerce

Profile

Founded in 1995 in San Jose, California, eBay Inc. is a global commerce platform and payments leader connecting millions of buyers and sellers. It does so through eBay, the world's largest online marketplace, which allows users to buy and sell in nearly every country on earth; through PayPal, which enables individuals and businesses to securely, easily and quickly send and receive digital payments; and through GSI, which facilitates ecommerce, multichannel retailing and digital marketing for global enterprises. Recently named one of 'the Best Workplaces in the UK and Europe' and with an ambition to redefine commerce, there has never been a better time to join eBay Inc. With its roots firmly in auctions, there are few examples of a global business that has evolved to the extent that eBay has. With more than 20,000 employees worldwide, an exciting and growing portfolio of businesses eBay is much more than a marketplace.

Opportunities

We have various exciting internship vacancies across all of eBay Inc.'s different business units in Europe.

Our internships last usually for 6 months, you will receive a competitive salary and other eBay benefits.

Google

Gordon House
Barrow Street
Dublin
Ireland

Company web site: www.google.com/students/emea

Profile

Google's mission is to organize the world's information and make it universally accessible and useful. And while we're committed to building the perfect search engine, our work goes well beyond delivering accurate search results. Technology can transform the way companies interact with their customers, and our Sales Organization helps companies of all sizes to do just that. Whether you're on a team working with Fortune 500 companies, small businesses or something in between, Sales Googlers apply their extensive knowledge of online media and leverage their relationships to help businesses and revenue grow. Teams of account managers, executives, strategists, coordinators and specialists specialize in different industries and regions to ensure that our ads reach the right users and that we're giving our clients the best client service possible.

Opportunities

Full-time opportunities: "The Google Business Associate Program" is a two year developmental program which offers world-class training, equipping you with the business, analytical and leadership skills needed to be successful at Google. You'll work with a wide variety of SMB advertisers, developing a strong network within the Google community and a deep understanding of our products and customers - the real foundation of Google.

Internship opportunities: Being an intern at Google means you will be fully integrated member of our business team. You will receive ongoing training, and will have a mentor assigned to you with whom you'll work closely to identify project goals and professional development opportunities. In addition, you will participate in a structured program of educational and social activities to ensure you have a productive experience at Google that helps you grow your personal and professional skills. Internships are available in a wide array of fields.

iGuzzini illuminazione

Astolat Business Park
Astolat Way
Off Old Portsmouth Road
Guildford
Surrey GU3 1NE
UK

Company web site: www.iguzzini.com

Number of employees: 1200

Business field: Architectural and Retail Lighting

Profile

iGuzzini was established in 1958 and produces today indoor and outdoor lighting fixtures. It is the Italian leader in technical and architectural lighting and ranks among the leading companies in Europe. iGuzzini employs over 1200 people and operates with 21 foreign sites and exclusive distributors in 72 countries. The turnover was over 180 millions of Euro in 2012. The company mission is not limited to the manufacturing of top-quality lighting fixtures: it also means to study and understand light, make the others understand it and improve the integration between light and architecture through industrial design. To this end some of the most famous architects in the world have co-operated with iGuzzini starting from its earlier years: Gio' Ponti, Rodolfo Bonetto, Bruno Gecchelin, Renzo Piano, Richard Rogers, Norman Foster, Gae Aulenti, Piero Castiglioni, and Jean Michel Wilmotte.

Opportunities

International opportunities available in Marketing, Sales, Communication, Finance and Operations.

Vacancies are available at different times during the year and can include internships, 3 years apprentice contracts or permanent contracts.

Indesit Company

Morley Way
Peterborough PE2 9JB
UK

Company web site: <http://www.indesit.co.uk>

Number of employees: 16000

Business field: Consumer Goods

Profile

Indesit Company is one of the European leading manufacturers and distributors of major domestic appliances (washing machines, dryers, dishwashers, fridges, freezers, cookers, hoods, ovens and hobs). It is the undisputed leader in major markets such as Italy, the UK and Russia. Founded in 1975 and listed on the Milan stock exchange since 1987, the Group posted sales of €2.9 billion in 2012. Indesit Company has 8 industrial areas (in Italy, Poland, the UK, Russia and Turkey) and 16,000 employees. The Group's main brands are Indesit, Hotpoint and Scholtès.

Opportunities

Newcomers are immediately involved into interesting projects that allow them to learn a job and quickly grow their competencies. Indesit looks for international, innovative, informal candidates. This is why Indesit can offer a challenging job, professional training, job rotation and career opportunities within its 18 job families such as Marketing, Sales, Finance, Human Resources, Project Management. The internship is comprehensive of a monthly reimbursement, and will take place in one of Indesit Company's bases, in Italy or in a foreign Country, according to organizational needs and candidates' expectations and profiles.

Indesit Company is mainly looking for students and new graduates with excellent academic results in the following areas: business management, marketing and economics. In particular, the ideal candidate has the following requirements: availability to relocate; fluency in English; excellent verbal and written communication skills; results-oriented attitude, flexibility, team-player mindset.

INTESA SANPAOLO

London Hub – Corporate & Investment Banking Division
90 Queen Street
London EC4N 1SA
UK

Company web site: www.intesasanpaolo.com

Number of employees: 95400 globally

Business field: Banking

Profile

Intesa Sanpaolo, the leading banking group in Italy, offers its services to 11.1 million customers through a nationwide network of 4.900 branches and a market share of 16% in most regions.

The Group has a selected retail banking presence in Central and Eastern Europe, the Middle East and North Africa, with over 1.500 branches in 12 countries. Intesa Sanpaolo is also present in 30 countries in support of its corporate customers' cross-border business. (figures as at 30 June 2013).

Opportunities

We are looking for outstanding students/graduates for internship positions at BIMl London Branch in the following functional areas: Capital Markets (3 vacancies: Solutions Sales, Flow Credit Sales, Rates Sales) and Investment Banking M&A (1 vacancy: Corporate Finance).

Kairos Investment Management

77 Cornhill
London EC3V 3QQ
UK

Company web site: www.kairospartners.com

Number of employees: 120

Business field: Asset Management

Profile

Kairos was founded in 1999 by a team of professionals with an extensive experience in financial markets and a vision of building an independent and alternative asset management business based on a total return investment culture. This vision has paved the way to what is today an acknowledged and recognizable reality in the European asset management industry and in particular in the hedge fund universe. With a strategic presence in the main international financial centres, the group provides a diversified and comprehensive platform of fund management products and services for an international array of private and institutional clients. In 2013 Julius Baer acquired a 19.9% stake in the company to form a strategic partnership and to jointly create a leading onshore wealth management player in Italy.

Opportunities

Kairos Partners, one of the leading players in the European Asset Management industry, is offering 3 and 6 month internships within its Multi-Manager team in London and New York. The intern will report directly to the CIO of the Multi-Manager business. He/she will assist the investment team in sourcing, monitoring and researching funds across all the strategies. He/she will also participate to fund managers meetings with senior colleagues and internal due diligence calls as a contributing member of the team. High performing interns may be offered a permanent position upon graduation.

MedicAnimal

Unit 11
100 Villiers Road
London NW2 5PJ
UK

Company web site: www.medicanimal.com

Number of employees: 250

Business field: e-commerce

Profile

MedicAnimal.com is the leading online pet healthcare retailer in the UK, offering a comprehensive catalogue of pet products that range from prescription medicines to premium quality pet foods and accessories. We've grown rapidly in the UK, France and Germany over the last few years and have acquired several competitors to solidify our position in the market. In addition we've received significant investment from venture capitals, and in 2013 were listed in the Sunday Times top 100 Tech Track, recognised as Europe's 10th fastest-growing Digital company, and our CEO was voted Entrepreneur of the Year. Our people are at the heart of our success - that's where you come in.

Opportunities

We require exceptional Interns to join our business across various departments, including Marketing, Country Management, Finance, and Operations. We look for bright, analytical candidates with commercial flair and an interest in e-commerce. Our Internships are available at various times throughout the year and typically last at least 6 months.

Mediobanca

3 Grosvenor Place
London SW1X 7HY
UK

Company web site: www.mediobanca.it

Number of employees: 700

Business field: Investment Banking

Profile

Mediobanca is the leading investment bank in Italy. For over 60 years we have helped our clients grow, offering high-quality advisory services and providing finance in all its various forms, from more traditional bank credit to the most sophisticated solutions available on capital markets. Discretion and prompt execution are the hallmarks of our service, delivered by a streamlined unit of skilled bankers noted for their keen team spirit and strong sense of corporate identity, whose actions are always based on the highest ethical values and principles.

Opportunities

Mediobanca recruits outstanding graduates throughout the year. We are mainly interested in people with first-class degrees, high marks and a regular study pattern, to work in the various areas of the Bank as the need arises. Graduates looking for a career with Mediobanca must have solid technical abilities as well as excellent interpersonal skills. The work load is intense, as are the individual responsibilities assigned. Everyone can feel part of the value creation within the Bank, as professional figures of different levels often work closely together. A strong disposition towards team work is therefore essential. With its branch offices in Frankfurt, London, Madrid, Istanbul and Paris, Mediobanca is experiencing strong international growth: staff who work for us must be ready to face the challenges this entails.

Rolls-Royce

65 Buckingham Gate
London SW1E 6AT
UK

Company web site: www.rolls-royce.com

Number of employees: over 42000

Business field: Civil and Defence Aerospace, Energy, Marine

Profile

Rolls-Royce is a global company, providing integrated power solutions for customers in the aerospace, marine and energy markets. We do this thanks to minds like yours: the kind that can see the logical and the innovative, can analyse and inspire and that love to think as well as get hands-on.

Join one of our graduate or internship programmes and you could be involved in any of our latest ground-breaking innovations and global initiatives. To date, we've enabled land-speed records, designed the world's most eco-friendly ships and power nuclear submarines. There are hundreds of opportunities spanning a huge number of business areas, making the prospects for your future every bit as far-reaching.

Opportunities

Our internships will see you in real-life assignments designed to test you like never before. You'll develop your skills and get invaluable practical experience within a world class organisation, an excellent platform for your future success.

Sanford C. Bernstein

50 Berkeley Street
London W1J 8SB
UK

Company web site: www.bernsteinresearch.com

Business field: Financial Services

Profile

Sanford C. Bernstein is widely recognized as Wall Street's premier sell-side research and brokerage firm, with a global equity trading platform that spans the US, Europe, and Asia. The firm was founded in the United States in 1967 and in the U.K. in 1999. Its research and its trading capabilities are sought out by leading investment managers around the world, and the firm is annually ranked at the top of its industry. In independent surveys of major institutional clients, Bernstein's research is ranked #1 for overall quality, industry knowledge, most trusted, best detailed financial analysis, major company studies, most useful valuation frameworks and best original research. In Institutional Investor's latest annual client survey, the leading survey by which research analysts in this industry are evaluated, over 90% of the firm's U.S. analysts and the majority of our European Analysts were recognized as among the best in their respective fields. The firm began operations in Hong Kong in 2010, and now covers a range of sectors across Asia. Our European research team is also home to Extel's #1-ranked analyst across Europe.

Research has always been Bernstein's calling card. The brand is defined by our renowned Blackbooks, known for their unbiased, in-depth company and industry forecasts. We have a community of Research Analysts who are acknowledged thought leaders that typically have many years of experience in the industries they cover. Our reputation is for the very highest calibre of independent and disciplined investment and industry analysis. We are a wholly-owned subsidiary of our buy-side parent, Alliance Bernstein.

Opportunities

We are looking for Research Associates to join the London office of Sanford C. Bernstein's premier Equity Research platform. Our industry teams are typically only two or three professionals in number, and you will have a high level of responsibility and be empowered to make an important contribution.

As a Research Associate you will: acquire expertise in your sector working with a Senior Analyst who is a seasoned industry expert, become adept at in-depth analysis of your industry and companies, learn a rigorous level of financial analysis and build complex financial models, contribute to our highly differentiated written product, build relationships with company managements as well as sales, trading, and institutional clients. Our Research Associates typically possess: track records of outstanding academic performance, excellent broad-based analytical skills, strong quantitative skills, outstanding verbal and written communication skills, relentless intellectual curiosity and a drive to excel at the highest level.

The Body Shop International

New City Court
20 St. Thomas Street
London SE1 9RG
UK

Company web site: www.thebodyshop.co.uk

Number of employees: Internationally 8500+, UK stores 2300+, UK non store roles 650+

Business field: Retail

Profile

The Body Shop International plc, the natural and ethical beauty brand, is uncompromising in its adherence to its Values. We strive for the perfect marriage of creative, innovative and effective products with strong integration of our Values. This continues to differentiate our Brand for 300 million customers worldwide, transgressing cultural and national points of difference everywhere.

We have over 2,700 stores in over 66 countries and territories worldwide. We continue to reach out to customers around the world through opening new stores, launching e-commerce sites, opening sub-franchise businesses and identifying selective wholesale in new markets plus adding new Global Travel Retail locations around the world.

Natural, sensorial and ethical: these are truly the Values that resonate with consumers in the 21st century and this is perfectly aligned with the Brand Values.

Opportunities

International Brand: Including Marketing Internships & Marketing Management Trainees.

International Commercial: Including Business Development, CRM and e-Commerce Internships & Management Trainee - Commercial

International Communication: Including PR/ Social Media Internships.

Value Partners Management Consulting

16 Smith Square
7th Floor, Kings Buildings
London SW1P 3HQ
UK

Company web site: www.valuepartners.com

Number of employees: 250

Business field: Management Consulting

Profile

Value Partners is a management consulting firm working out of 10 offices worldwide. We draw on 250 consultants and 25 partners. We assist the top management of multinationals and entrepreneurial businesses to identify and pursue value enhancement initiatives. We serve the industrial goods, financial services, telco, new media, and energy sectors. Over the last five years we have worked with around 400 clients in 50 countries. We constantly seek outstanding people interested in management consultancy in fast-growing countries in Latin America, the Middle East, Asia as well as in Europe. Our offices are in: Milan (HQ), London, Istanbul, Dubai, Singapore, Hong Kong, Beijing, Sao Paulo and Buenos Aires.

Opportunities

We offer both internship and full time positions. You will be joining as a Business Analyst, the junior position within a client service team. What does a Business Analyst do? Takes part in all of the team's activities, both internally and at the client's, from the project kick-off to the final meeting, finds information (via interviews, internet research, databases) and carries out quantitative analyses, adding personal value to all the tasks assigned to her/him.

Yahoo

125 Shaftesbury Ave
London WC2H 8AD
UK

Company web site: <http://uk.careers.yahoo.com/>

Business field: Technology

Profile

Yahoo makes the world's daily habits inspiring and entertaining.

We create highly personalized experiences that keep our users connected to the things that matters most, across devices and around the world. In turn, we deliver value for advertisers by connecting them with the right audiences. Yahoo! is headquartered in Sunnyvale, Calif., and has offices located throughout the Americas, Asia Pacific (APAC) and the Europe, Middle East and Africa (EMEA) regions. For more information, visit the pressroom (pressroom.yahoo.net) or the company's blog (yodel.yahoo.com).